

# Top 10 Reasons to Buy UL Goniophotometers



We know you need more than just a piece of equipment, so we've arranged our business to add value to yours, beyond what other equipment suppliers do.

We invest in relationships for the long term, not for a sale. We believe that making a difference in the world starts with making our customers successful. It's not just our equipment but our service, knowledge and commitment together that make you successful.

## **1. Fast Delivery**

UL ships most orders in just 4 to 6 weeks rather than 6 to 12 months.

## **2. Robust Warranty**

UL offers a comprehensive 2 year, parts and labor warranty with on-site service.

## **3. 20 Years Strong**

UL has laboratories and employees in India for over 20 years as part of our ongoing commitment to the India market.

## **4. UL In India, for India**

UL has invested in India to support the country's growth drivers of rapid urbanization and domestic manufacturing. We are committed to assisting domestic manufacturers with meeting regulatory compliance to access the domestic and global markets.

## **5. Unmatched Service**

UL operates respected global photometric laboratories. The precise equipment used in these laboratories is our own. We manufacture and sell the lighting testing equipment we use every day in our ISO-17025 accredited facilities. Members of UL's technical staff sit on testing procedures committees that write the standards, have participated in ISO-17025 audits and are knowledgeable about photometric testing practices and standards.



## 6. Hands-on Training

UL technicians typically spend 4 days training your staff but can stay longer to ensure you are ready to test when we leave. When paired with our step-by-step manuals, UL's goal with this training is to make your staff feel confident in the operation of the goniophotometer.

## 7. After Warranty Service

UL uses widely recognized instrument brands like Yokogawa, Chroma, Sorensen, Fluke, and Elgar. How does this help?

**a. Faster Repair Time** - If an instrument fails it can be repaired quickly. UL works with local service centers to determine the fastest repair options.

**b. Familiarity with Calibration Services** - If your laboratory is pursuing ISO-17025 accreditation, local calibration is much easier.

**c. In-Stock Equipment** - Most instruments are in stock and typically shipped the next day.

## 8. Innovation & Customization

UL innovates and customizes to meet new and revised standards and special customer requirements, while always pursuing continued improvement.

## 9. State-of-the-Art System and Software

UL's software package works on a Windows 10, 64-bit computer system and is included with the goniophotometer. LSIGoniophotometer™ controls the goniophotometer and PhotometricSuite™ processes reports, allowing you the freedom to perform these activities separately without interrupting testing.

## 10. Test Reports Made Simple

PhotometricSuite™ now has Word compatibility which allows you to easily create your own test reports. All the graphs and tables populate into Word easily and quickly.

Leverage UL, Your Success is our Success. To learn more, email [ULGoni@ul.com](mailto:ULGoni@ul.com)



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